

















































Situation 2: "But, let me explain why we ask you to do this!"









My intervention:

"Rudy, may I have the podium for a moment?"

(Framing a spontaneous assignment)

Thank you for your feedback. You are right!

How can we get around this problem?

Take 15 minutes to brainstorm alternatives with your team.





1. QUESTIONAIRE - UPDATED 2. DOCUMENTORIES - ANALYSIS 3. BLOGS / YOUTURE F 4. PATIENT FORMASE 5. (MEDICAL) PROFESSIONALS But how can we do that? 7. GENERATE FACEBOOK SITE REDDIT 8. LITERATURE 6 9. INSURANCE K Alternative 10 PENSMAC NOTWOLKED



How!? Easy...

Spontaneously, I called someone from my network to demonstrate (wasn't prepared at all). Fortunately, he picked up the phone...





FAIL Ambidextrous Experiment



