# Welcome at Maastricht University

**School of Business and Economics** 











Organizer: Graduate School of Business and Economics

Coordinator: Dr. Iwan Bos

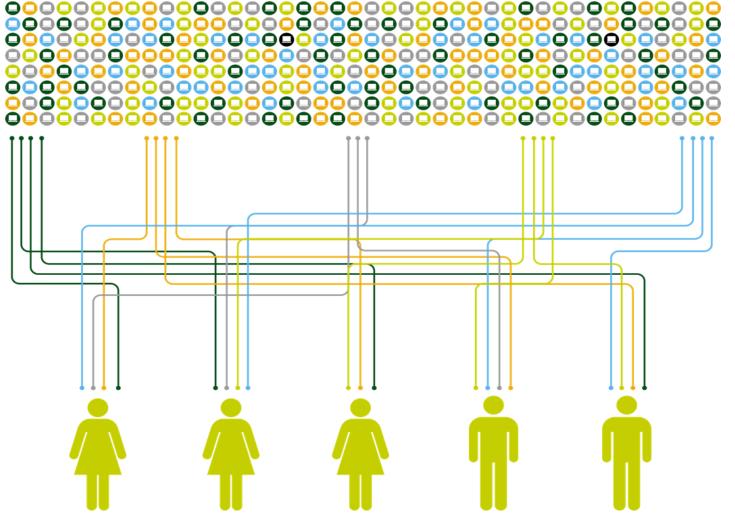
#### Why a Business Research Master?

90%
OF THE DATA
IN THE WORLD
HAS BEEN CREATED
IN THE LAST
TWO YEARS ALONE

ONLY 0,5% OF THE

IS ANALYZED

9400
OF KNOWLEDGE WORKERS
HAVE AT SOME POINT FELT
OVERWHELMED
BY INFORMATION
TO THE POINT
OF INCAPACITY

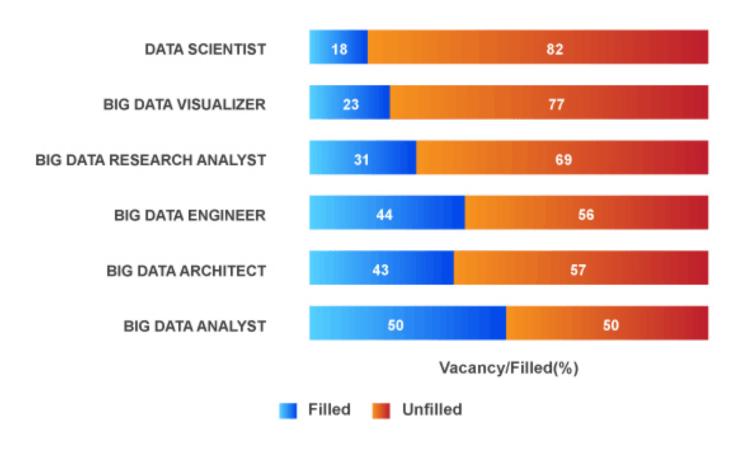




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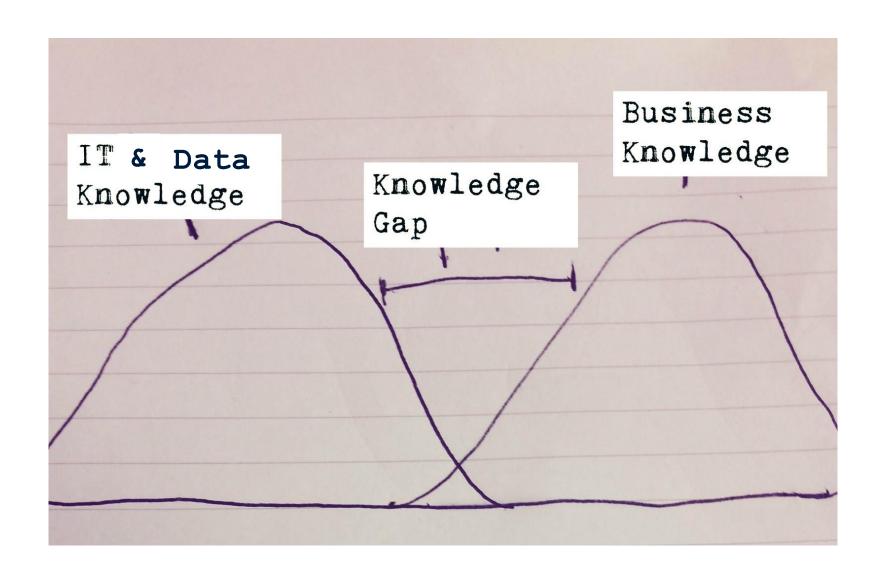


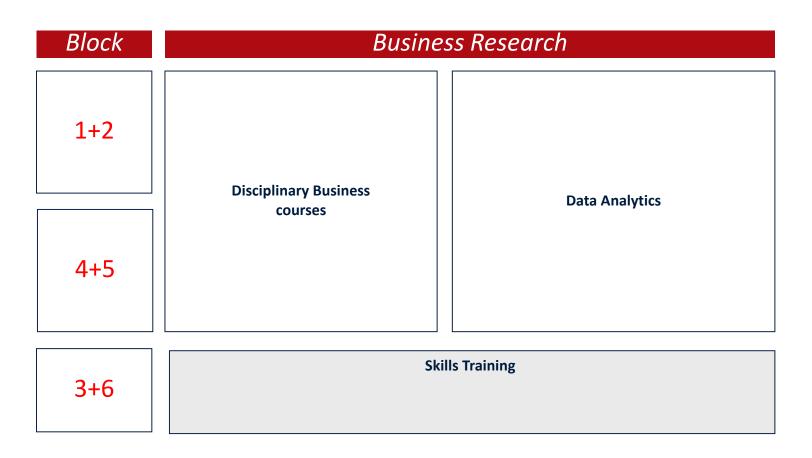
#### Filled job vs unfilled jobs in big data



#### Why a Business Research Master?









#### Block

#### **Business Research**

1+2

#### **Disciplinary Business** courses

- Accountancy
- Controlling
- Entrepreneurship
- · Business Intelligence
- · Marketing-Finance
- Org., Change & Consultancy
- Corporate Finance
- Marketing
- Strategy & Innovation
- Supply Chain Management
- Sustainable Finance

1 Empirical Analysis I

2 Empirical Analysis II

4 Data Analytics in Practice

5 Business Research Strategy

3+6

4+5

**Skills Training** 

3: Data Analysis Skills (MLE)

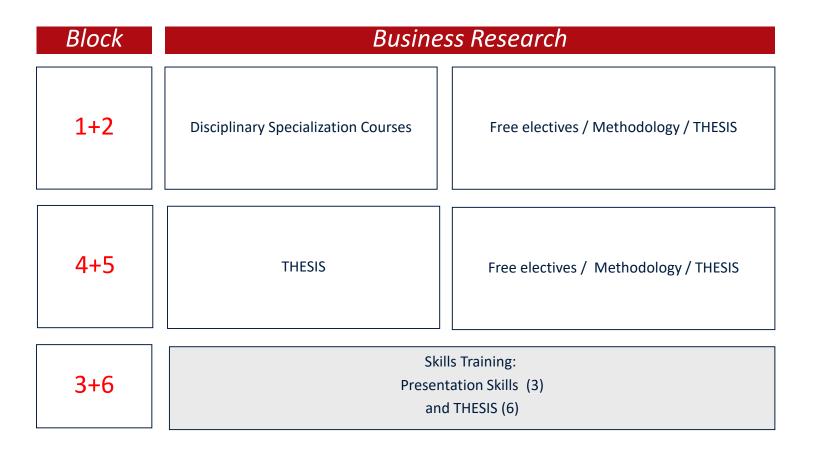
6: World of Research (Academic Writing)



## MSc (Res) Business Research Year 1 (e.g., Marketing)

#### **Business Research** Block 1 IB course (Relationship marketing) 1 Empirical Analysis I 1+2 2 IB elective 2 Empirical Analysis II (Return on marketing) 4 IB course (Value-based marketing) 4 Data Analytics in Practice 4+5 5 IB course 5 Business Research Strategy (Innovation management) **Skills Trainings:** 3+6 Data Analysis Skills World of Research







## MSc (Res) Business Research Year 2 (e.g., Marketing)

#### Block **Business Research** Specialization 1 and 2 1+2 Free electives / Methodology / THESIS (e.g., Services marketing, Advanced consumer behavior) 4+5 **THESIS** Free electives / Methodology / THESIS Skills Training: 3+6 Presentation Skills (3) and THESIS (6)









#### What is the difference with a regular IB Master?

- An Advanced 2-year Master's programme
- The Business content is similar, but the programme includes additional advanced data science and research training











#### Some additional advantages:

- Top Rated Programme (Keuzegids MSc ranking 2019)
- Student assistentship in the second year
- Extended MSc thesis, internship possible (TIP)
- Small, selective, programme
  - flexible, individual study plans
  - close student community
  - close relation to staff
- Preparation for a Ph.D.





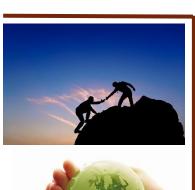






#### After completion of this Research Master?

- Part of our graduates stay at SBE to obtain a Ph.D.
- Part of our graduates go to the private sector (mainly large consultancies)
- A few do a Ph.D. project in other places











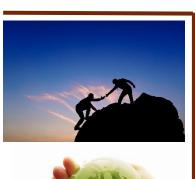


#### What do we need from you?

Passion for one of the International Business (IB) fields that we offer

(Accountancy, Controlling, Entrepreneurship, Business Intelligence, Marketing-Finance, Org. Change & Consultancy, Corporate Finance, Marketing, Strategy & Innovation, Supply Chain Management, Sustainable Finance)

- Affinity with Statistics and Data
- Curiosity and an Academic Mindset







## Questions?

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